



VITALE & PARTNERS

INTERNATIONAL LAW FIRM

Vitale & Partners is a multinational Law Firm of not only lawyers, but also engineers, tax experts, accountants and business consultants, consisting of professionals with different backgrounds and from various cultural environments, fluent in more than ten languages, and offices in multifarious jurisdictions around the world.

As it relates in particular to our lawyers, established and admitted to practice both in emerging markets and developed economies, this has provided us the opportunity to create business links and partnerships all over the world, thus we are able to always have close contact with our clients and to get a better understanding of their core businesses.

Thinking globally and acting locally, we can also give them thorough insights into the local business environment, along with our expertise in multiple jurisdictions.

Success of our clients is our success, so we work aside our clients to make them successfully and satisfactorily achieve their goals.

Vitale & Partners are able to offer a full range of legal services which includes advice to businesses on a global level, in particular with regard to structured transactions such as leveraged mergers and acquisitions, cross-border leasing, investment and financing, corporate, banking, taxation, EU and domestic antitrust regulations, anti-bribery and corruption laws, insurance, competition, green energy and environment, oil and gas, real estate, infrastructure and construction, project finance, intellectual property, administrative law, international litigation and arbitration, bankruptcy, insolvency and reorganization, labour and employment law, transportation and aviation, trains and aircraft manufacturing, maintenance and supply agreements, international trade, guarantees and letters of credit, international credit collection, sports, entertainment and procurement laws.

MANAGING DIRECTOR OF VITALE & PARTNERS



Mr. Salvatore Vitale

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Professional Experience: Contract Manager for the Zefiro Train – Bombardier Transportation (2011); Head of Legal Affairs – Europe- Telecom Italia Group (2000-2002); Head of Contracts- Alitalia-Italian Airlines (1993-2000); European Counsel Texas Instruments (1990-1993); Member of the Supervisory Board – MALEV Hungarian Airlines (1996-1998); Member of the Board of Directors – STET International

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INTERNATIONAL PARTNERS

INDIA PARTNER



Mrs. Sushila Ram Varma

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Professional Experience: Seasoned legal professional with strong functional knowledge and effective communication and presentation skills. Has an excellent track record of accomplishments in advisory/transactional work, management of litigation, arbitration (domestic & international arbitration) business/investment laws, contract law, corporate laws, intellectual property rights and international trade law. Offices in New Delhi, Mumbai and Hyderabad and Darjeeling.

International clients handled, amongst others, are Bechtel International Inc., Enron Oil and Gas International Inc., PLM International Inc., United Airlines, Boeing, Mitsui, Itochu, Marubeni, Hitachi, Bank Nationale de Paris, Credit Lyonnais, Caterpillar, Aetna, Raytheon Ebasco Overseas Ltd., Marathon Inc., Herbalife International, Sony Entertainment Television, FEMC or OJSC FEMC/DVGSK, Strostandard and Alt Solutions (London and

Dubai).

Indian Clients handled, amongst others are Tata Group, BSNL, Hindustan Times, Bank of Baroda, Manipal Group, Platinum Group, TTG Industries, Heritage Hospitals, Boyden India and Benaras Beads Ltd, Delhi.

AUSTRIA PARTNER

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Professional Experience: International, Corporate, Mergers & Acquisitions, Capital Markets, Investment Banking, Dispute Resolution.

BRAZIL PARTNERS

Mr. Julio Bortolato



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Professional Experience: Brazil Lawyer admitted to the Bar Association of Brazil under n. 198 488 since 2001. Currently, Mr. Julio Bortolato is a Consultant in Bassam Brasil Exportação Ltda. and Lawyer in Bortolato & Pontes de Siqueira Law Firm. Expertise in the business advisory area with a focus on M&A and Due Diligence as well as litigation and labor law consultancy, targeting the application of preventive measures. Substantial experience in civil and labor litigation as well as alternative dispute resolution (arbitration). Also has a deep knowledge in customs law so as to provide counseling to import and export companies acting in the Brazilian market.

Ms. Flavia H.M. Di Pilla



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Professional Experience: A Brazilian native and wholly bilingual. Ms. Flavia has developed a thorough experience in assisting European clients doing business or interested in investing in Brazil. Besides the foregoing, she is active in Italian and International Contract Law, Mediation and ADRs, Environment, Bioethics focusing on Regulatory Clinical Research, Biotechnology, Immigration and Bankruptcy. Owner and partner of DPD Avvocati Associati (Siena, Italy). Offices in Siena (Italy), Brazil (Brasilia), Belo Horizonte, Sao Paulo and Rio de Janeiro.

CHINA PARTNER

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Professional Experience: Licensed attorney admitted in China, patent agent and trademark agent. Attorney at Lehman Lee & Xu (China, 2001-2006); Senior Attorney at Dacheng Law Firm (China, 2006-2011); Partner of The CLN Law Group, President of China Legal and Accounting Network (China, 2011). Author of "TRIPS and Chinese Intellectual Property Law," WTO Focus, June 1999; "Online Hyperlink Liability," Beijing Youth, August 2000; "Interpretation and Application of INCOTERMS 2000," Foreign Trade Press, May 2000.

EGYPT PARTNER

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Professional Experience: Attorney at law before Courts of Appeal and Administrative courts. Managing Partner of AM Law Firm and Owner of Towers for Financial Consultation LLC. He has 15 years of experience in all forms of High Courts and cover the fields of Corporate and Business Law, Commercial Law, Civil and Administrative Litigations in multiple areas, as well as Arbitration. He specializes in general corporate work including mergers and acquisitions, joint ventures, commercial contracts, private equities, concessions, and Oil and Gas businesses. In addition to his long experience in structuring and negotiating Commercial Contracts and Agreements, in Intellectual Property, Patent, Trademarks.

GERMANY PARTNER

Mr. Salvatore Barba



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Professional Experience: Lawyer Salvatore Barba is the founder and partner of the Law Firm Barba & Partner, an international law firm specializing in German-Italian legal relations. Focus on Commercial law, Company Law, Tax and Business Criminal Law. The consulting spectrum of Barba & Partner Rechtsanwälte includes in particular incorporation of companies, the drafting of contracts and general terms and conditions as well as debt collection. Barba & Partner Rechtsanwälte comprehensively supports small and medium-sized enterprises (SMEs) as an external legal department in commercial law. Large companies and corporations are particularly supported in legal issues of German-Italian legal relations.

IRAN PARTNER

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Professional Experience: Practice in Iran

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Professional Experience: Several proceedings before the Italian Supreme Court, Constitutional Court, and State Council, in particular in matters relating to Administrative Law, Zoning Regulations, Procurement Law, Energy and Environmental Regulations. Published Author of: “L’amministrazione digitale e la digitalizzazione procedimentale. Verso un nuovo esercizio della funzione. Problematiche e- prospettive,” in “Studi sul provvedimento e sul procedimento amministrativo,” Monduzzi Editore, 2007. Also University researcher on Telecommunications Laws.

Ms. Sara Dell'Ariccia



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Professional Experience: Ms. Sara is a lawyer with more than ten years of experience with a special focus in communication, accustomed with working with companies' Directors and Entrepreneurs. She has been dealing with companies' litigations and assists Directors and entrepreneurs in negotiating settlements, working in teams in new business projects to make them grow, solving commercial contracts problems

and trade law issues. She has also been working as an official Receiver, Liquidator and Legal Counsel of Insolvency Proceedings in Rome Court of Justice.

Dr. Armando Crispino

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Professional Experience: Dr. Armando Crispino obtained the license to practice as a chartered accountant in Italy in 2004 and in the Register of Auditors in 2005. He is the holder of the professional study of the same name.

Mr. Ferdinando Franceschelli



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Professional Experience: Mr. Ferdinando focuses his practice on civil, commercial and criminal cases affecting companies. He has also gained a sound experience on related issues such as climate/energy law and FDI protection.

Mr. Ivan Laguardia



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Professional Experience: Lawyer admitted to the Bar of Rome (Italy) in 2008. Primarily focused on civil litigation and alternative dispute resolution. Extensive experience in national and international corporate law aspects, in particular with regard to legal issues relating to taxation and IPRs, trademarks and patents. Currently, Anti-Doping Prosecutor appointed by the Italian Olympic Committee (CONI) since 2009, also acting before the main internal justice bodies of the Italian National Sports Federations.

Mr. Pietro Mele



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Professional Experience: Eng. Pietro Mele and Studio Strutture Srl are Partners of the Firm. His experience dates back in the '90s both in Italy and abroad. The main works abroad are structural project of 3 buildings about 100 mt high in Riga (Latvia); structural project for the proposal of the realization of a bridge in Venice together with Pietro Casella; structural project for a sculpture park complete with museum and hotel in China. The main works in Italy include the structural project for an underground multi-storey parking for about 900 parking spaces in the area of the Stadium in Siena; the sports arena “Montarioso” in Siena as well as the anti-seismic recovery of all the buildings in Dynamo Camp in Pistoia.

Mr. Michele Zei



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Professional Experience: Mr. Michele Zei offers legal assistance to various finance advisory firms and real estate and construction enterprises. He is active in the real estate business, with all relevant contracts and litigation issues.

Dr. Chiara Morosi

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Professional Experience Dr. Chiara Morosi obtained the license to practice as a chartered accountant in Italy in 2008 and in the Register of Auditors with DM of 23/10/2009 published in the Official Gazette of the Italian Republic 4th Special Series, no. 86 of 06/11/2009. She collaborates with business studies in Milan and is the holder of the professional study of the same name. She also worked with Deloitte Outsourcing Srl (Milan), assisting the accounting for securitizations.

Ms. Emanuela Re



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Professional Experience: Ms. Emanuela Re's practice focuses on bankruptcy law and insolvency proceedings. She's frequently named bankruptcy procedures legal by some judges of the Court of Busto Arsizio (Varese). She also provides advice on criminal law.

Ms. Stefanie Schreck



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Professional Experience: Ms. Stefanie Schreck, after working in the employee global mobility industry for fifteen years for multinational firms across the United States, entered law school, focusing on international and foreign law, as well as U.S. immigration, expected to graduate in May 2018.

Ms. Elena Antonella Tritto



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Professional Experience: Ms. Elena has both experience in litigation and consultancy and a solid academic background. She mainly focuses on civil, commercial, navigation, antitrust law and consumer protection. Particularly, Elena is specialized in aviation, space and drone law and in private antitrust enforcement of competition law. She teaches Law and Economics, Aviation Law (with FISO programme) and Drone Law (Nobile Aviation College); Transnational Contracts and Liability of Air Carrier (Master of Laws in Global Regulation of Markets Luiss-La Sapienza University); Competition law and Consumer Protection.

Mr. Alfredo Iadanza Lanzaro



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Professional Experience: Mr. Alfredo is a member of the Firm. He has developed his legal practice on Administrative Law with a special focus on tenders for works, supplies and services, in both litigation and assistance and consulting.

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Professional Experience: Corporate, law of contract, debt enforcement law and law of obligations.

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Professional Experience: International, Corporate, Capital Markets and Real Estate.

USA PARTNER

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Professional Experience: Law & Litigation, High-level negotiation (business, marital, extortion, blackmail, career destruction), U.S. immigration Law, e-commerce, marketing, SEO, and online reputation management.

INTERNATIONAL CONSULTANT

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Professional Experience: Ms. Anna Lifang Dong is the Managing Partner at Dong & Partners Law Firm which is an independent and international Law Firm. Ms. Anna Lifang Dong advises multinational clients on M&A, corporate, international trade, civil & commercial, intellectual property, immigration, arbitration, civil

litigation in connection with inbound/outbound cross border transactions in various sectors, mainly in Italy and Greater China (mainland China, Hong Kong, Taiwan). She also assists multinational businesses investing abroad in Europe, Asia, America, Australia, Middle East, India and Russian Federation through her trusted local alliances and networks.