

# **INTERNATIONAL PARTNERS**

### SALVATORE VITALE, Managing Partner at Vitale & Partners

Website: www.vitalegal.com

### Professional experience:

"*Contract Manager for the Zefiro Train*" – Bombardier Transportation (2011); "*Head of Legal Affairs – Europe*" - Telecom Italia Group (2000-2002); "*Head of Contracts*" - Alitalia-Italian Airlines (1993-2000); "*European Counsel*" Texas Instruments (1990-1993); "*Member of the Supervisory Board*" – MALEV Hungarian Airlines (1996-1998); "*Member of the Board of Directors*" – STET International Netherlands (2001-2002). Qualified as Italian attorney in 1985.

**Offices**: Rome, Milan, Naples, Catania, Bucharest, Istanbul, Sao Paulo, Tehran.

Practice areas: Cross-border Contracts, Investments, Finance, Litigation; Aviation.

Regional experience: Italy and International

VADIM KONYUSHKEVICH, Partner, Head of Foreign Investments practice at Liniya Prava Law Firm

Website: http://www.lp.ru

#### **Professional experience**:

Expert in the fields of Corporate and M&A, Banking and Finance, legal support of complex projects involving both inbound and outbound foreign direct investments into and from Russia consequently, represent interests of international companies [from Asia Pacific countries (in particular, China), Europe and states of the Middle East] in cross-border projects.

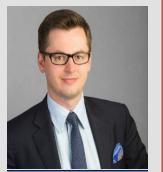
Vadim is a recognized expert in supporting China, India and Asia-Pacific business in Russia, having advised leading companies of the Region.

Offices: Moscow, Russia

**Practice areas:** Corporate and M&A (Russian, English, Chinese law), Foreign Investments, Banking and Finance, Project Finance.

Regional experience: Russia and International







#### **DEMET ARSLAN, Attorney at Law – Mediator**

Website: www.arshukuk.com

#### **Professional experience:**

She started her career as a lawyer at the DAYINLARLI LAW OFFICE. She worked as a consultant for many domestic and international large scale companies. She carried out national and international arbitration proceedings, company establishment and operations, establishment of liaison offices, national and international contracts, joint venture agreements.

She lectured "*Introduction to Law*" lessons for two years at the Faculty of Business Administration at Atılım University and "Arbitration Law" courses lectured at Faculty of Law.

In 2014, she received the official mediation certificate and started to practice the mediation profession.

#### Offices: Turkey

**Practice areas**: National and International Construction Contracts Disputes, National and International Arbitration, Legal Advisory of Turkish and International Corporations, Joint Venture Agreements, Corporation Law, Public Joint Stock Company Consultancy, Capital Market Law, Contracting Law, Competition & Antitrust Law, Banking & Finance Law, Execution and Bankruptcy, Labor & Employment Law, Intellectual Property Law, Administrative Law, Tax Law, Mining Law, Mediation

Regional experience: Turkey and International



# LUCA BERNARDINETTI, Chairman & CEO at Mahanakorn Partners Group Co., Ltd

Website: http://www.mahanakornpartners.com

#### Professional experience:

Managing Partner at Mahanakorn Partners Group Co. Ltd., Managing Director at National Standard Finance, LLC, Chairman & CEO at Manfredi Style, Deputy Managing Director at Platinum Financial Services, Professor at European School of Economics at European School of Economics.

Mahanakorn Partners Group (MPG) is a leading law, auditing and trade finance firm whose mission is to be the One-Stop Platform to assist virtually any company or individual who wishes to live, work or retire in Thailand. MPG strive to create a personal environment where each client receives professional, consistent and dependable advice. MPG lawyers, accountants and administrative staff are committed to supporting their clients to seamlessly navigate through the complexities of business and legal matters in





Thailand as well as overseas, in compliance with the International Chamber of Commerce Arbitration Rules. Besides legal and accounting services, MPG also provide immigration and visa services and company registration services, including business licenses, BOI and work permits to name a few. MPG also provide trade finance advisory services, working with large banks, financial institutions and insurance providers, and assisting our clients in obtaining letters of credit, documentary collections, international guarantees and import & export financing. Under Luca's expert leadership, MPG has successfully tackled many international project finance transactions, working alongside sovereign, sub-sovereign as well as private stakeholders and securing multi-billion dollar lines of credit for public-private partnerships and property developments.

Luca is also Managing Director at National Standard Finance, whose managed investment entities globally make up the world's first multinational globally integrated exclusively dedicated infrastructure development and sovereign finance institution, capitalized by a consortium of large financial institutions and some of the world's leading global investment banks with combined financial assets exceeding US \$2 Trillion.

#### Offices: Thailand

**Practice areas:** Banking & Finance, Accounting, Mergers & Acquisitions, Equity Derivatives, Business Planning, Alternative Investments, Offshore Banking, Corporate Finance, Financial Analysis and International Business, civil law, Criminal Law, Family Law, Business Consulting, Tax Planning, Intellectual Property Law, Company Registration Services, Trade Finance Advisory, Corporate Secretarial Services and Notary Services.

Regional experience: Thailand and International

# **BADAWI HOZAIEN, Founder at Hozaien Law Office**

### Professional experience:



Practiced all aspects of banking, Capital Market and Insurance laws; advises clients on virtually all aspects of business and commercial life, including reviewing, drafting and negotiating contracts, incorporating businesses, ranging from branches to local companies to joint ventures, mergers and acquisitions, corporate restructuring and giving sound legal advice in matters of corporate governance, handled different legal corporate matters; provided legal consultancy to clients; review and draft of all legal contracts; Conduct and/or supervise the internal legal investigations.

### Offices: Egypt

**Practice areas:** Commercial Litigation, Legal Issues, Mergers & Acquisitions, Banking Law, Contract Negotiation, Corporate Governance, Legal Research, Due Diligence, Mediation, Litigation, Intellectual Property, Employment Law, Dispute and Civil Litigation.

### Regional experience: Egypt and International



### ALMADANI HAZIM, Founder Partner at The Law Firm of Hazim Al-Madani

Website: <u>almadanilaw.com</u>

#### **Professional Experience:**



Hazim Al Madani is the founder of The Law firm Hazim Al Madani Attorneys & Legal Consultants. He earned his Bachelor of Law from the University of Jordan in 2006 and he is recognized as one of the premier litigation lawyer in KSA, representing individuals and corporations in high profile cases. Hazim began his career as an Attorney for various International Law firms like Vinson & Elkins, Clyde & Co, Al Tamimi & Associates and Minter Ellison. He has represented clients in wide range of litigations before all courts and Tribunals including negotiating settlements and arbitration matters.

Recent clients include: Sanad Insurance Company, Elekta, Doosan Corporation, SAP AG, Barclay Mowlem & Laing O'Rourke, Larsen & Tubro and many more.

He terms himself as litigation specialist and handles scores of debt collection cases. He is also specialized in Family Disputes and regularly advices high net worth individuals and claimants in family disputes involving inheritance, wills & trusts and family business assets.

He is a member in Arab Lawyer Union. Mr. Hazim also holds membership in various business community in KSA. He is an active speaker and advisor at American Business G roup of Riyadh.

WIPO – Attended the World Intellectual Trade Organizations seminar on Intellectual Property and have been awarded a certificate by WIPO Director General from Geneva, Amman 2004.

ASIP – Expert Certificate in Trademarks and Unfair Competition, Arab Society for Intellectual Property, May 2007.

WIPO – Participated and won the first place in Virtual Trial sponsored by the Arab Intellectual Property Mediation and Arbitration Society in Amman – 2006.

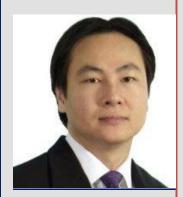
Offices – Saudi Arabia

#### Practice Areas –

Legal Advice, Corporate Law, Legal Assistance, Joint Ventures, International Law, Arbitration, Litigation, Mergers & Acquisitions, Commercial Litigation, Dispute Resolution, Corporate Governance, Intellectual Property, Contract Negotiation, Licensing, Trademarks, Employment Law, Foreign Investment, International Arbitration, Banking Law, Competition Law, Consumer Law.

Regional Experience – Saudi Arabia and International





# FELIX SY, Managing Partner at Insights Law and Member Firm of ZICO Law Network

#### Website: http://www.insights-law.com

#### **Professional experience:**

Felix headed the Banking & Finance / Insurance Practice Group and the Financial Services Industry Group at Quisumbing Torres (Baker & McKenzie, Manila, Philippines); advising and representing clients in the negotiation and documentation of loan/credit facilities, security structures, project finance, structured finance, derivatives, securitization, financial products, financial restructuring and insolvency, resource financing, and insurance/bancassurance transactional matters; focuses on energy/power/renewables and major project privatization, development and operations, including build-operate-transfer (BOT) / Public Private Partnership (PPP) and its variant arrangements; headed the Corporate Social Responsibility (Sustainability / Pro Bono / Diversity) Committee of the Firm; under Felix's leadership, Banking & Finance won for Quisumbing Torres recognition as a Leading Firm in Banking & Finance from Chambers Asia Pacific 2012 to 2016, Band/Tier 1 practice in Banking & Finance (2015-16), the In-House Community 2011 Firm of the Year for Banking & Finance from Asian-MENA Counsel, and the Firm of the Year 2010 from Pacific Business Press' Asian-Counsel.

#### **Offices:** Singapore

**Practice areas:** Project Finance, Restructuring, Legal Advice, Corporate Law, Capital Markets, Due Diligence, Banking & Finance, Joint Ventures, Commercial Litigation, Investments

Regional experience: Singapore and International



# **GUSTAVO ADOLFO CALLES CASTRO at CEO Lawyer at G.A.C. LEGAL Lawyers & Legal Consultants**

Website: gaclegal.org

#### **Professional experience:**

CEO Lawyer at G.A.C. LEGAL Lawyers & Legal Consultants, Senior Associate Lawyer at Al Safar & Partners, Advocates & Legal Consultants, Partner, lawyer, consultor, adviser, BUFETE CARADUJE & CALLES

#### Offices: Spain

**Practice areas**: Management, Contract Negotiation, Legal Advice, Policy, IP, Licensing, Sales, Employment Law, Legal Issues, Litigation and Dispute Resolution

Regional experience: Spain and International





#### YVES ZIEBA, Director at SeeThrough SA

#### Website: http://www.seethrough.ch

**Professional experience:** Yves Zieba is a Mentor, counselor, facilitator and speaker. He is the President of the Pangloss Entrepreneurs Association (Panglosslabs.org), with more than 800 independents in Greater Geneva. He is the advisor to the social innovation incubator Softweb.

His activities are developed under the brands Syntezia (for education), Agilenetup (for technology) and Hack Your Style (for sustainable fashion). He helps companies reinvent their strategy and find the best way to gain market share through innovation and creativity.

He is a graduate of ESCP Europe Master in Management, HEC Montreal (Bachelor in Business Administration), IMD, London Business School, PMI, Scrum Alliance, EM Lyon / IDEA, and Bocconi (Management of fashion companies).

He specialized in agile strategy, open innovation management. He is passionate about social media, cloud computing, open, inclusive and responsible business models.

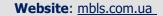
He is a regular contributor to the "forwarders" club of Without Model and one of the coauthors of openmodels.fr. he is interested in open data, open manufacturing, open science, open mathematics, open robotics, blockchain, sustainable development and creative commons. He is one of the co-authors of Digital Atelier, a new multimedia experience to arouse curiosity on the themes of the meaning of the beautiful, digital humanities, artificial intelligence, human sciences in the digital age or open source.

Offices: Switzerland

**Practice areas**: Strategy, Stakeholder Management, Cloud Computing, Negotiation, Customer Segmentation Strategy, Mergers & Acquisitions, Project Management

**Regional experience:** Switzerland and International

#### ANDRII MASHCHENKO, Managing Partner of MBLS Law firm



**Professional experience**: maritime law; international law; commercial and civil litigation; insolvency proceedings; corporate structuring using offshore jurisdictions; contractual work; support of international business deals and negotiations; labor immigration; drafting of laws and regulations

Offices: Ukraine

**Practice areas**: International Law, Corporate Law, Commercial Litigation, Cross-border transactions, Foreign Investment, Arbitration, Litigation, Competition law, Maritime Law, Dispute Resolution, Contract Law, Joint Ventures

**Regional experience**: Ukraine and International







## **MS. ANNA LIFANG DONG**

Website: www.donglawfirm.com

**Professional Experience:** Ms. Anna Lifang Dong is the Managing Partner at Dong & Partners Law Firm which is an independent and international Law Firm.

Office: Via Melibeo 61, 00155 Rome, Italy

**Practice Areas:** Ms. Anna Lifang Doing advises multinational clients on M&A, corporate, international trade, civil & commercial, intellectual property, immigration, arbitration, civil litigation in connection with inbound/outbound cross border transactions in various sectors, mainly in Italy and Greater China (mainland China, Hong Kong, Taiwan). She also assists multinational businesses investing abroad in Europe, Asia, America, Australia, Middle East, India and Russian Federation through her trusted local alliances and networks.

**Regional Experience:** Italy and Greater China (mainland China, Hong Kong, Taiwan)



**Professional Experience:** Mr. Ferdinando focuses his practice on civil, commercial and criminal cases affecting companies. He has also gained a sound experience on related issues such as climate/energy law and FDI protection.

Office: Via Nicolodi 14 66100 Chieti (Italy)

Practice Areas: Civil, commercial and criminal cases affecting companies

Regional Experience: Italy

# Preferred partner of DEBITURA

Debitura is a firm that was established by a team of seasoned experts in the debt collection industry around 40 years ago. Debitura partners with local attorneys across the world, to facilitate seamless debt collection process and resolution of legal disputes for clients.

Offices: Czech Republic, Europe

Website: <a href="https://www.debitura.com/">https://www.debitura.com/</a>;

https://www.debitura.com/partners/the-indian-lawyer-allied-services